

Kamloops Curling Club
 700 Victoria Street
 Kamloops, BC, V2C 2B6

In attendance:

<u>Name</u>	<u>Club</u>	<u>Voting</u>	<u>Spectator</u>
Shannon Joannis	Golden Ears Winter Club	✓	
Ross Johnson	Mission Granite Curling Club		✓
Ron MacDonald	Kamloops Curling Club	✓	
Darrel Downey	Kerry Park Curling Club	✓	
Don Mitchinson	Powell River Curling Club	✓	
Al Kersey	Optimist Junior Interclub		✓
Brenda Sims	Howe Sound Curling Club	✓	
Neil Campbell	Victoria Curling Club	✓	
Katherine Johnson	Mission Granite Curling Club	✓	
Burga Anderson	Terrace Curling Club	✓	
Jamie Mould	Prince George Curling Club	✓	
Mary Ellen Konyer	Nanaimo Curling Centre	✓	
April Gale-Seixeiro	Nanaimo Curling Centre		✓
Maria Hamilton	100 Mile House Curling Club	✓	
Shanda Fulcher	Cranbrook Curling Centre	✓	
Terry Phillips	Prince George Curling Club		✓
Janice Froese	Richmond Curling Club		✓
Marg McKenzie	Castlegar Curling Club	✓	
Kent Bird	Abbotsford Curling Club	✓	
Jessica McWilliams	Hope Curling Club	✓	
Derrell Sears	Armstrong Curling Club		✓
Steve Gunner	Armstrong Curling Club	✓	
Doug McRae	Vernon Curling Club		✓
Bev Shaw	Qualicum Beach Curling Club	✓	
Bev Hamilton	Armstrong Curling Club	✓	
Theresa Robinson	Barriere Curling Club		✓
Dawn Walker	Penticton Curling Club	✓	
Geoff Krawchuk	Royal City Curling Club	✓	
Susan Bondar	Barriere Curling Club	✓	
Paul Quesnel	Ashcroft Curling Club	✓	
Nancy Eld	Kamloops Curling Club		✓
Janet Quesnel	Ashcroft Curling Club		✓
Rob Nordin	Kamloops Curling Club		✓
Robyn Parkes	Langley Curling Centre	✓	
Linda Horvath	Salmon Arm Curling Centre	✓	
Kevin Ihlen	McArthur Island Curling Club	✓	
Earlene Graham (on phone)	Port Moody Curling Club	✓	

Board and staff	
Lindsay Shannon	Staff
Scott Braley	Staff
Rebecca Connop Price	Staff
Will Sutton	Staff
Peter Muir	Chair, Board
Teri Palynchuk	Vice Chair, Board
Janice Mori	Vice Chair, Board
Keith Switzer	Chair, Finance & Audit Committee, Board
Dale Gregory	Regional Governor, Board
Tracey Amy	Regional Governor, Board
George Horner	Regional Governor, Board

Minutes

1. Call to Order, 1:12pm. Peter Muir, Chair
2. Confirmation of Quorum. A total of 26 voting delegates.
3. Approval of the agenda
Moved: Katherine Johnson, Mission Granite. Seconded: Robyn Parkes, Langley. Carried.
4. Approval of the minutes of the Annual General Meeting held on June 17, 2018
Moved: Dawn Walker, Penticton. Seconded: Kent Bird, Abbotsford. Carried.
5. Chair's remarks and introduction of the Board.
Peter Muir, chair, introduced: Teri Palynchuk and Janice Mori, vice chairs, Keith Switzer, Governor at Large, Dale Gregory, Tracey Amy and George Horner, Regional Governors. Missing: Gord Judzentsis.
6. Introduction of any special guests
 - Al Kersey presented cheque from the Optimist Clubs of BC: \$15,455 – the best year yet.
 - Travis Melnychuk presented cheque from belairdirect insurance. A total of \$15,913.50 thanks to the affinity partnership, which is money that belairdirect gives back when Curl BC members sign up to the group discount program.
7. Presentation of the 2018/19 Financial Statements Scott Braley, CEO
As presented – see attached slideshow.
Scott Braley: We will continue our long-term thinking based on our strategic plan. We continue to have SMART goals. We also provide a monthly update to the board on how we're doing. We will continue to try to diversify our revenue resources.
Keith Switzer, Chair of Finance & Audit calls for motion Approval of the 2018/19 Financial Statements.
Moved: Maria Hamilton, 100 Mile. Seconded: Brenda Sims, Howe Sound. Carried.
8. Appointment of the Auditor Keith Switzer, Chair, Finance & Audit

Keith Switzer, Chair of Finance & Audit calls for motion
Re-appointment of Baker Tilly (formerly Wolrige Mahon) as auditors for Curl BC for the 2019/20 fiscal year

Moved: Shannon Joannis. GEWC, Seconded: Brenda Sims, Howe Sound. Carried.

9. Resolutions and/or Special Resolutions as required Peter Muir, Chair
- Special resolution to revise borrowing limits – changes to bylaw 61 and 62:

Proposed Changes

Bylaw 61

From For the purpose of carrying out the objectives of the society, the board of governors may borrow or raise or secure the payment of money in such a manner as they see fit. Debentures shall not be issued without the sanction of a special resolution.

To For the purpose of carrying out the objectives of the society, the board of governors may borrow or raise or secure the payment of money in such a manner as they see fit. Debentures shall not be issued without the sanction of an ordinary resolution.

Bylaw 62

From Notwithstanding anything contained in these bylaws, borrowing in excess of TEN THOUSAND (\$10,000) DOLLARS must first be approved by the members by ordinary resolution.

To Borrowing in excess of One Hundred Thousand Dollars (\$100,000) must first be approved by the members by ordinary resolution.

Moved Steve Gunner, Armstrong. Seconded Maria Hamilton, 100 Mile.

Question: Nancy Eld from Kamloops wanted to know why the change to bylaw 61 about debentures.

Board confirms it was a mistake.

Peter Muir calls for withdrawal of the special resolution to modify bylaw 61.

Moved by Ron MacDonald, Kamloops. Carried.

Peter Muir calls for vote for amended motion. Carried.

10. Election of two Governors at Large (2 year term)

Two candidates, Neil Campbell and Keith Switzer, have put their names forward to run for the Curl BC board. With no election required, I would like to call for a motion to accept Keith Switzer and Neil Campbell to the board of governors. Carried.

11. Introduction of new Regional Governors Peter Muir, Chair
- Marg McKenzie representing Region 1 & 2
 - Burga Anderson representing Regions 5 & 6

12. Vision 2020 update Scott & staff
- As presented – see attached slideshow.

13. Overview of Curling Canada activities Peter Muir, Chair

Curling Canada looking to recharge itself. They are moving to a risk analysis model. There's been a renewed energy at Curling Canada so I'm looking forward to a better relationship.

At the national level, BC volunteers have been recognized.

Terry Vandale was given the Ray Kingsmith Award and PIC Committee won the Award of Achievement.

Golden Ears Winter Club also won a grant from the Curling Day in Canada event.

14. Recognition of retiring Board member(s)
- Tracey Amy

15. Motion to adjourn: Katherine Johnson, Mission Granite.

2019 Curl BC Financial & Operational Report

June 8, 2019



Finances

Curl BC - Finances

- ▶ 2018/19 results
- ▶ 2018/19 Audit report
- ▶ Two motions for approval
 - Motion to accept the 2018/19 Financial statements as presented
 - Motion for the re-appointment of Baker Tilly (formerly known as Wolridge Mahon) as auditors for Curl BC for the 2019/20 fiscal year

Your Role

- ▶ Know the principal sources of Curl BC revenues
- ▶ Know where Curl BC funds are used/spent
- ▶ Be aware of financial statements and auditor reports

2018/19 Results

- ▶ Curl BC Financial Report – Details
- ▶ Bottom line – -\$11,285
- ▶ Fund balances – \$291,175
 - General - \$182,307
 - Capital Assets - \$73,783
 - Restricted Fund - \$23,800

The Funds

- ▶ General Fund – core operations in all four pillars
- ▶ Restricted Fund – Specific grants restricted to be spent on specified purposes or returned
- ▶ Invested in Capital Assets Fund – value of funds invested in capital assets net of amortization

How we got there – Net Income

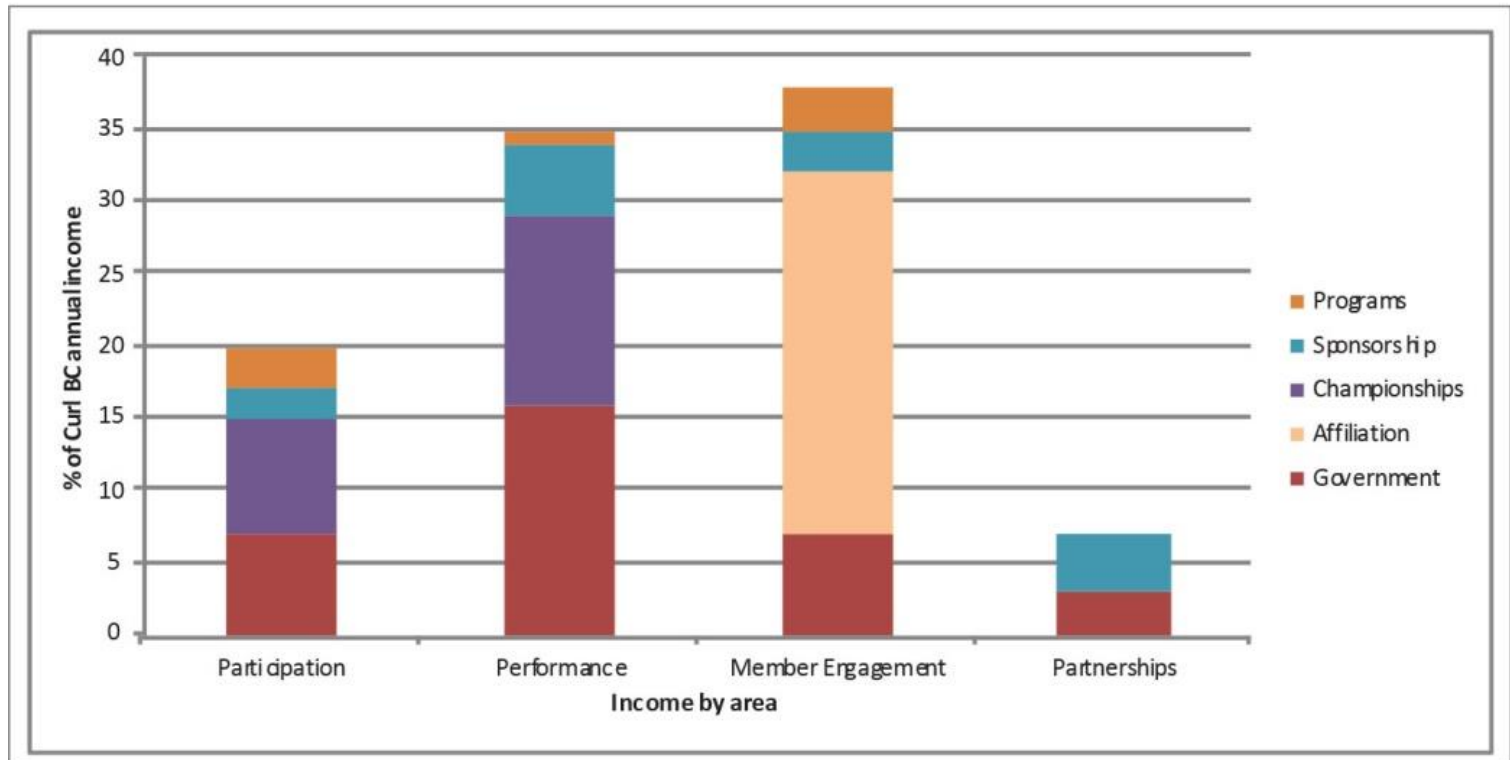
	2019	2018	2017	2016
Restricted Fund	-19,060	33,860	-5,000	-8,000
Unrestricted Fund	7,775	-39,173	7,170	-10,843
TOTAL	-11,285	-5,313	2,170	-18,843

Where are we at? – Fund Balances

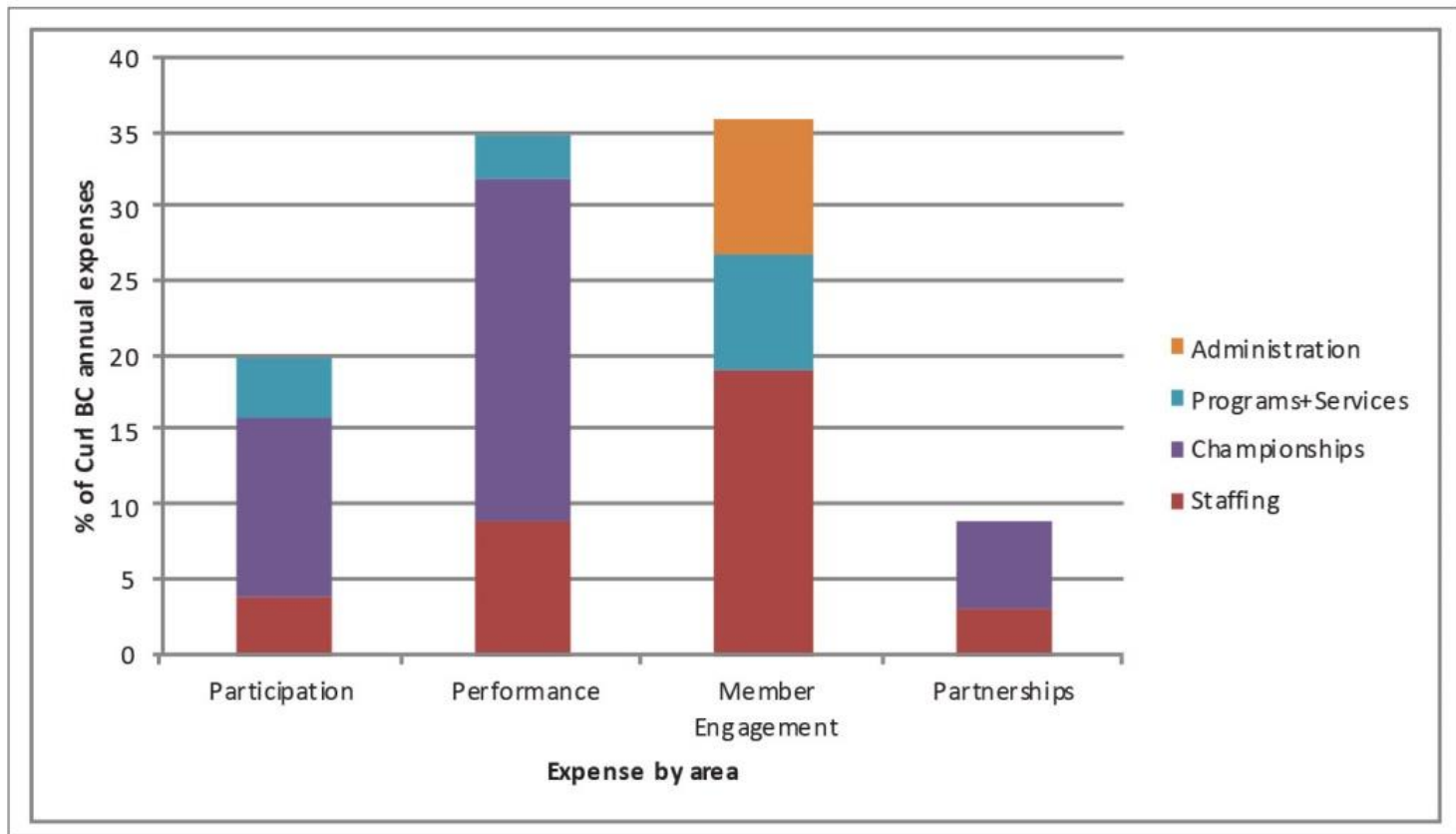
	2019	2018	2017	2016
Restricted Fund	23,800	42,860	9,000	14,000
Unrestricted Fund	182,307	170,408	202,302	240,958
Property & Equipment	73,783	77,907	85,186	39,360
Total Fund Balance	279,890	291,175	296,488	294,318

Where it comes from:

Curl BC sources of revenue for 2018/2019



Where it goes: Curl BC uses of funds for 2018/2019



Financial Statements

- ▶ Statement of Financial Position
 - Assets – increased cash, decreased receivables, decreased prepaid expenses, decreased property & equipment (amortization)
 - Liabilities – payables current (holiday time), deferred revenue (Rockslide), deferred lease inducement (relates to assets)
- ▶ Fund balances – Net assets or equity
 - addition of income to unrestricted fund and transfers for property & equipment purchases and amortization
- ▶ Notes to the Statements
 - (1) Policies, (2) Equipment, (3 & 10) Lease & inducement, (4) Restricted Funds, (5) Curling for Life Endowment Fund and (7) Contra sponsorship
- ▶ Schedules 1 & 2
 - Additional information including a breakout to show the diversity of grant funding sources

Audit report - qualification

- ▶ Page 4 and 5 of Financial report
- ▶ Qualified Audit opinion – consistent with not-for-profit organizations that run operations that include events with revenues that are not able to be verified.

2019/20 and beyond

- ▶ Page 3 of Financial report – comparison of current year results to planned results
- ▶ 2019/20 onwards -
 - Continue long term focus to encourage strategic thinking and planning
 - Continue measuring outcomes – financial and other
 - Continue regular updates on financial results and responding to changes, eg. establishment of Operational Reserve Policy
 - Continue work on diversifying revenue sources for Curl BC and curling centres - accessing grants and growing fund raising options, eg. NSTF projects

Questions?

Strategic Plan Update



MEMBER ENGAGEMENT

Membership

21,770 Regular curlers

872 Regular curlers under the age of 12

80% clubs received operational assistance from individuals in the Curl BC office and from consultants such as Jack Bowman

MEMBER ENGAGEMENT

Education

Course/Workshop	Number of Workshops	Number of People	Location of Courses by Region
Coaching - Club Coach	7	56	1, 7, 8, 9, 11
Club Coach Youth	1	4	11
Coaching - Competition Coach	3	17	3, 7, 11
Making Ethical Decisions	4	29	3, 7, 11
Competition Coach Evaluation	N/A	20	3, 4, 7, 8, 11
Officiating - Level 1	5	48	1, 4, 5, 11
Officiating - Level 1 Refresher	N/A	3	1, 4, 5, 11
Officiating - Level 1 Practical	N/A	31	1, 3, 4, 5, 8, 9, 11
Officiating - Level 2	4	38	1, 4, 5, 11
Officiating - Level 2 Practical	N/A	18	1, 4, 5, 8, 9, 11
Ice Tech - Level 1	2	11	2, 11

PARTNERSHIPS

Government

\$100,000

Hosting grant for the 2020 Pioneer World Women's in Prince George

\$11,800

Hosting grant for 2020 Canadian Juniors in Langley

\$407,000

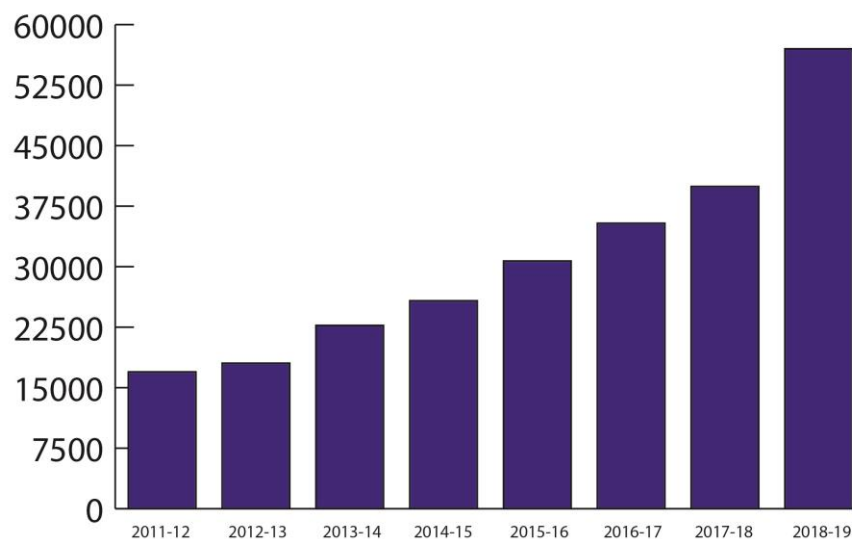
Support from provincial government

PARTNERSHIPS

Philanthropic

11 clubs with a NSTF project

\$57,000 value of Endowment Fund



PARTNERSHIPS

Corporate Sponsorship

NEW
sponsors:



CONTINUING
sponsors:

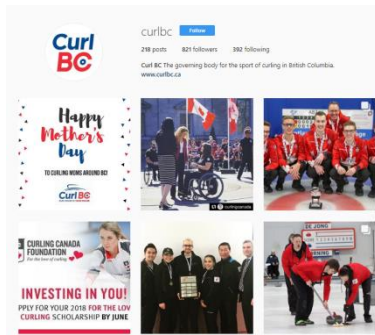


PARTNERSHIPS

External Communications



Over 95,100
unique website
visitors



Increase in
followers on all
social media
accounts



Preparations for the
125th anniversary of
curling

PARTICIPATION

Youth Development (U15 – L2T)

12 U15 teams took part in U15 Challenge in Kamloops

3 Optimist Getting Started in Curling one-day camps

On My Way and Podium
Preparation camps held in
Kitimat



PARTICIPATION

Youth Athlete Retention (U18 – L2T)

102 Campers at 2018 Rockslide Summer Camp



BC High School Curling Championships
held at Golden Ears Winter Club

24 U18 and U21 teams participated in the Junior
Curling Tour

PARTICIPATION

Provincial & Regional Marketing Plan for Participation & Inclusion



Stick curling



Blind curling



BC Club Challenge



Community events

PERFORMANCE

Athlete Development & Achievement



Team Tardi (Canadian Juniors, World Juniors)
Team Sato (Canada Winter Games)
Douglas College (CCAA)



Team Daniels (Canadian Junior Women)
Team Colwell (Canadian U18 Boys)
Team Klebe (Canadian Masters Women)



Team Buchy (Canadian U18 Girls)

31

Teams competed in BC Men's
and Women's Curling Tour

PERFORMANCE

Competitions Marketing Plan



Curl BC signed five-year streaming agreement with CBC Sports. Shows were produced in collaboration with Shaw and Roll Focus Productions.

Men's and Women's Combined championships

- Wonderful host committee in Quesnel
- Staged in arena
- Set to be combined again in 2020 in Cranbrook

PERFORMANCE

Coach Development

9 coaches attended the Rockslide Coach Camp

20 coaches became Competition Coach certified

Questions?